



**MINUTES OF A MEETING OF
COMMERCIAL ADVISORY COMMITTEE OF
QUEENSLAND HARNESS RACING LIMITED
HELD AT THE OFFICES OF
HARNESS RACING QUEENSLAND BOARD ROOM
TUESDAY 19 JUNE, 2009 AT 8.30AM**

- PRESENT:** Bob Lette (Chairman), Kevin Seymour AM, David Lewis, Mike Godber, Peter Duffy, Tracey Harris
- APOLOGIES:** Nil
- IN ATTENDANCE:** Nil
- MINUTES:** The minutes of the meeting held on 19 May, 2009 were approved as a true and correct record.
- MATTERS ARISING:**
- 1. ADDITIONAL EXPERTISE FOR THE COMMITTEE**

After discussion it was agreed the CEO would approach Mr Grant Murdoch over his availability or advice on other candidates.
 - 2. COURIER MAIL**


While the weekly column was acknowledged there was concern over the lack of drivers and prices in the mid week race meetings being shown in the mail. The CEO and Mr Duffy are to speak with UNITAB on this matter.

3. PARKLANDS

It was agreed the CEO would discuss with the Parklands Trust their pricing for the relocating of the Harness Racing facilities. This would be used in our estimate with the development of a new venue.

The CEO and CFO are to value Harness Racing's contribution and investment in Parklands.

4. SKY CHANNEL

 The CFO is to approach Sky Channel seeking an income and expenditure statement justifying their international payments to Clubs.

A letter is to also be sent to HRA regarding galloping meetings pushing into the evening time slots held by Harness Racing.

Albion Park Harness Racing Club to be requested that they not finalise any agreement with Sky until the valuation exercise being carried out by QLD Racing is completed.

FOR DISCUSSION

WAGERING

4.1 UNITAB – PRODUCT CO AGREEMENT

The report from the CEO was **RECEIVED**. It was **AGREED** that an alteration be made to the master copy of the CEO's report.

A submission is to be made to Product Co regarding the review of the Product Co agreement in 2014 along the lines of the CEO's report.

4.2 Sky Channel

Covered above.

4.3 Albion Park Redevelopment

The CEO's report was **RECEIVED** and after discussion it was **AGREED** that Mr John Outhwaite be approached to act as Project Manager for the development of the temporary facility.

4.4 Draft Marketing Plan 2009/10

The marketing plan was **ACCEPTED** as a significant improvement on the previous plan. There were a number of alterations suggested for incorporation and additional information required particularly under the areas of:

Industry Awards Night – alternatives to reduce the cost.

HRQ Merchandise – review of the items to be covered

Branding Campaign – breakdown of the expenditure of \$55k.

GENERAL BUSINESS:

ACCOUNTS OUTSTANDING APHRC

The CFO raised the outstanding account by Garrards Horse & Hound and it was agreed that this should be treated the same as any outstanding debtor.

ALBION PARK RACEWAY – UPGRADE OF THE BEND INTO THE HOME STRAIGHT

A cost for the upgrading of the bend into the home straight will be obtained from Mr Graham Maher once he is available after Melton has opened in July.

**PROMOTION & THE FUTURE OF HARNESS
RACING IN THE BRISBANE & LOCKYER VALLEY
DISTRICT**

Mr Lewis asked for the position of the Board on the future development in this area. The Chairman explained that in addition to utilizing Marburg as a non TAB track to fill the gap for opportunities for hobbyists with the closure of Rocklea the Marburg area was seen as a future training centre of excellence. Research by HRQ had shown that there was a movement of horses and trainers into the Brisbane and Lockyer Valley districts and the development of training in this area was seen as important for the future development of Harness Racing.

NEXT MEETING:

22nd September, 2009. 8.30am

CONFIRMED

CHAIRMAN

CHIEF EXECUTIVE OFFICER

COMPANY SECRETARY