

# Business Case Agreement

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**From:** Paul Brennan <pbrennan@contource.com.au>  
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**Cc:** Brett Thomson <brett@contource.com.au>, Chris Fulcher <chris@contource.com.au>, Amy Hayne <amy@contource.com.au>  
**Date:** Thu, 29 Mar 2012 06:36:28 +1000  
**Attachments:** image001.jpg (62.78 kB); image003.jpg (14.28 kB)

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Adam & Mark

After discussing the contract with Chris and Brett late yesterday afternoon, I offer the following in relation to the required agreement.

A fee proposal was sent to Racing Queensland on 31 August 2011, which included all of the relevant projects, except Ipswich.

The proposal was very clear that its aim was to provide RQL with rigorous scientific/engineering information to enable RQL to provide adequate levels of information to government in support of the business case funding applications. The proposal also provides a thorough scope of works.

The below table highlights the proposed fee schedule and the value of the fees invoiced by Contour (as provided by Mark – which was included in the Government's contribution to RQL for business case formation).

<b>Project</b>	<b>Fee Budget</b>	<b>Total Invoiced (as provided by Mark)</b>	<b>Varia</b>
Cairns	\$130,000	\$71,326	\$58,1
Townsville	\$100,000	\$47,514	\$52,1
Rockhampton	\$80,000	\$71,476	\$8,5
Deagon	\$1,650,000	\$411,203	\$1,238
Beaudesert	\$650,000	\$647,898	\$2,1
Gold Coast	\$150,000	\$390,787	-\$240

Contour is of the belief that Racing Queensland should accept this fee proposal as it forms that basis of a binding contract, which was factually provided in August 2011.

In relation to the increased expenditure on the Gold Coast and the inclusion of \$47,099 for the Ipswich project, Contour is happy to provide a further fee proposal dated March 2012 to cover these projects.

Due to the level of scrutiny that this issue may receive, Contour believes the best option is to utilise the proposal that was provided some 7 months ago and to treat the two outstanding issues by exception.

We will await your response to this email before undertaking any further work on this issue.

Regards,

**Paul Brennan**

CEO

For and on behalf of:

**CONTOUR Consulting Engineers Pty Ltd**




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