



Minutes of
RQL
Board Meeting



Friday, 3 September 2010

Board Room, Racing Queensland
Racecourse Road, Deagon

Meeting Commenced at 8:00am
Meeting Concluded at 12:00pm

Board Directors Present:	Bob Bentley Tony Hanmer Bob Lette Bill Ludwig Wayne Milner Bradley Ryan Kerry Watson	- <i>Chairman</i> - <i>Deputy Chairman</i>
In attendance:	Malcolm Tuttle Shara Murray Adam Carter Paul Brennan Jamie Orchard	- <i>Chief Executive Officer</i> - <i>Senior Corporate Counsel</i> - <i>Chief Financial Officer</i> - <i>Director, Product Development</i> - <i>Director, Integrity Operations</i>
Minutes:	Debbie Toohy	- <i>Board Secretary</i>

The Chairman opened the Meeting at 8:00am.

1.1 **Apologies**

Nil.

1.2 **Declaration of Conflicts of Interest**

The Board **NOTED** Attachment "A".

1.3 **Confirmation of Minutes of RQL Board meeting of 6 August 2010**

The Board **RESOLVED** that the RQL Board Meeting Minutes of 6 August 2010 be received and confirmed.

MOVED by Wayne Milner **SECONDED** by Mr Tony Hanmer

Motion carried

1.4 **Action Sheet**

The Board **NOTED** the action sheet.

1.5 **Media Releases / Correspondence / Matters for Noting**

The Board **noted** the following media releases:

Media Releases

- Harness Racing at Redcliffe Suspended 6 August 2010
- Greyhounds Finish on Lure Reviewed 6 August 2010
- Cairns Greyhound Racing to Continue 6 August 2010
- Racing Queensland rectifies harness nominations process 9 August 2010
- World of Harness Racing program put on hold pending a full review 12 August 2010
- Acting Harness Racing Chief Steward 13 August 2010
- Racing Queensland confirms positive approach to swabs 13 August 2010
- Review of Toowoomba Turf Club payment completed 20 August 2010

1.6 **Confirmation of Flying Minute**

There were no Flying Minutes for confirmation.

2.1 **Chief Executive Officer Report**

Mr Malcolm Tuttle updated the Board in relation to the following:

- Deagon building extension – a public information session will be held on Wednesday, 8 September 2010.
- Gold Coast Turf Club
- Registrar of racehorses
- National medial standards
- Racing Victoria Limited transitional fee
- Single national business system
- Broadcast project

The Chairman advised the Board that in relation to discussion on race information legislation, it could be seen as a conflict with his position as a Director of Tatts Group. The Chairman stood down and left the meeting on this subject.

The Deputy Chairman, Mr Tony Hanmer took the Chair.

Race Information Legislation

Race Information Subcommittee

Resolution:

That the “committee” consisting of Tony Hanmer, Malcolm Tuttle, Shara Murray and Adam Carter are authorised by the Board to negotiate a commercial outcome with all wagering operators for the payment of fees for the use of race information for the purpose of race wagering based on the model proposed for post October 1, 2010. The period to be negotiated is from September 1, 2008 up to and including September 30, 2010.

That the 'committee' are authorised by the Board, subsequent to any commercial agreement being negotiated, to enter into a legally binding deed with wagering operators.

The Board agrees that it will ratify the deed at a subsequent Board meeting."

MOVED by Mr Bob Lette **SECONDED** by Mr Bradley Ryan

Motion carried

Betfair

Mr Tony Hanmer updated the Board in relation to the meeting held with Betfair on Thursday, 2 September 2010, and tabled a letter subsequently received from Betfair outlining the agreed proposals by Betfair and RQL. See **attached** letter.

Mr Hanmer also informed the Board that there are meetings scheduled with Sportsbet, Sportingbet and Betchoice on Wednesday, 15 September 2010.

This report was **NOTED** by the Board.

The Chairman returned and resumed his position as Chair.

2.2 Legal & Compliance

1. Section 81 Policies

Ms Murray advised the Board that in accordance with the Code of Racing Policy Development, all section 81 policies adopted under exceptional circumstances by the Board on 1 July 2010 have been reviewed within three (3) months of publication, and continue to have effect.

Ms Murray noted that no formal submissions were received in relation to the policies as follows:

- (a) Code of Racing Policy Development 81(a)
- (b) Policy for Safeguarding the Public Interest in Thoroughbred, Harness & Greyhound Racing 81(b)
- (c) General Policy for Training and Development 81(d)
- (d) Policy for Lawful Betting on Races 81(f)
- (e) Website Policy 81(g)
- (f) Policy on the Allocation of Race Days and Provision of Funding to Race Clubs 81(j)
- (g) Policy for Employment of Non-Licensed Staff 81(l)
- (h) Policy on way Races are to be held 81(m)
- (i) Record Keeping Policy 81(o)
- (j) Handicapping/Grading Policy 81(r)
- (k) Animal Welfare Policy 81(s)
- (l) Policy on Spending by Non-Proprietary Licensed Clubs 81(t)
- (m) Policy on Disposal of Land by Non-Proprietary Licensed Clubs 81 (u)
- (n) Policy on Dealing with Intangible Assets by Non-Proprietary Licensed Clubs 81(u)
- (o) Fees Policy 81(v)
- (p) Forms Policy 81(w)

The Board of Racing Queensland Limited **CONFIRMED** that the above named section 81 policies continue to have effect.

MOVED by Mr Tony Hanmer **SECONDED** by Mr Bill Ludwig

Motion Carried

Ms Murray confirmed that three (3) formal submissions were received from Mr Jamie Orchard (Director of Integrity Operations), Mr Darren Beavis (Greyhound Racing Manager) and Shara Murray (Senior Corporate Counsel/Company Secretary in relation to the below named policies:

- (a) Licensing Scheme Policy 81(c)
- (b) Policy for a Program for the Testing and Training of Racing Animals, Including Holding Trials 81(e)
- (c) Policy for First Level Appeals 81(h)
- (d) Policy on the Formation, Management and Licensing of Clubs 81(i)
- (e) Policy on the Standards Required for Licensed Venues, Including Venue Licensing Procedures 81(k)
- (f) Policy for Decision Making by Stewards 81(n)
- (g) Drug and Alcohol Policy (Licence holders and Race Club officials) 81(q)
- (h) Awareness of Duties Policy, Including Sexual Harassment, Bullying and Unlawful Discrimination in the Racing Industry 81(p)

The Board requested the changes to the following policies:

1. Drug and Alcohol Policy
 - Reference to be made to Harness and Greyhound Rules
2. Licensing Scheme Policy
 - There is no definition in the Policy for “Protective Action”
 - Reference to be made to Harness and Greyhound Rules
 - In Item 2 – Harness Racing – Stablehand – A Police Certificate should be requested from first time stablehand licensees.
3. Policy on the Standards required for Licensed Venues, including Venue Licensing Procedures
 - Ms Murray to speak with Mr Orchard concerning dot point 2 – that the standards are not too high as RQL will be required to inspect each premises.
4. Policy for Decision Making by Stewards
 - Ms Murray to speak to Mr Orchard as dot point 1 does not make sense.

The Board **APPROVED** and **CONFIRMED** the above Policies with the above requested changes.

MOVED by Mr Wayne Milner **SECONDED** by Mr Bradley Ryan

Motion carried

2. Section 80 (1) (b) Policies

Ms Murray advised the Board that in accordance with the Code of Racing Policy Development, all section 80 (1)(b) policies adopted under exceptional circumstances by the Board on 1 July 2010 have been reviewed within three (3) months of publication, and as such, continue to have effect.

Ms Murray noted that no formal submissions were received in relation to the policies below:

- (a) Policy for Racing Queensland Limited’s Commercial Decision-Making
- (b) Rules of Racing Policy
- (c) QCRS Trainer Policy
- (d) Policy on Veterinary Services to be provided at Race Meetings and Trials
- (e) TAB Club Capital Works Policy
- (f) Sulky Fund Policy (Harness Code)
- (g) Telephone Only Bookmakers Policy (Greyhound Code), and

(h) Policy on Media Accreditation.

The Board of Racing Queensland Limited **CONFIRMED** that the above named section 80 (1) (b) policies continue to have effect.

MOVED by Mr Bob Lette **SECONDED** by Mr Tony Hanmer

Motion Carried

Ms Murray confirmed that one (1) formal submission was received from Mr Jamie Orchard (Director of Integrity Operations) in relation to the *Policy on Complaint Management System*.

The Board **APPROVED** and **CONFIRMED** the above Policy.

MOVED by Mr Bill Ludwig **SECONDED** by Ms Kerry Watson

Motion carried

Note – On confirmation of the Board Minutes, Ms Watson confirms that she did not second this resolution. Accordingly, this is not the recollection of the Board; however, this Board resolution will be listed for discussion at the Board's next Board meeting.

3. Thoroughbred Horse Racing Industry Board Game

Ms Murray updated the Board in relation to a request from Ray and Gwenda Richards to use the name "Stradbroke Handicap" name in their board game they are developing.

The Board **AGREED** to the use of the "Stradbroke Handicap", however, approval should be sought from the Brisbane Racing Club.

Ms Murray to write to each party advising them of the Board's decision in relation to this matter.

4. The Oakley Amateur Picnic Race Club

Ms Murray updated the Board in relation to the Oakley Amateur Picnic Race Club's (Club) request concerning the procedure required should their Club decide to de-register as a registered/licensed race Club, but, continue as an Association.

Ms Murray sought the Board's approval for the following procedures when a Club relinquishes its race Club licence and the following procedure be inserted into Racing Queensland's section 81 (i) policy *Policy on the Formation, Management and Licensing of Clubs*:

- (a) The Club is to formally advise Racing Queensland in writing that it wishes to relinquish its race Club license. This formal notification is to include the date it intends to relinquish its license, a copy of the Member's Minutes approving this relinquishment and the Club's intentions in relation to further operations of the Association/Corporation.
- (b) The Club to be advised in writing by Racing Queensland that:
 - i. The Club's license has been relinquished [as at the relevant date]
 - ii. The Club will no longer be covered by Racing Queensland's public liability insurance and/or other relevant insurance coverage
 - iii. The Club will not be allocated any race dates
 - iv. The Club will not receive any funding from Racing Queensland, and

- v. Under the Australian Rules, if participants take part in an unregistered meeting they are disqualified as are their horses. [This occurs unless Racing Queensland gives dispensation – Racing Queensland would be inclined to give dispensation as long as the Club advises the licensee they are not insured etc.]

The above procedures were **APPROVED** by the Board. The Board also **APPROVED** that such procedure be inserted into Racing Queensland's *Policy on the Formation, Management and Licensing of Clubs*.

5. Cairns Greyhound Racing Club Inc

In light of the Policy on the Formation, Management and Licensing of Clubs, Ms Murray advised the Board that a written formal request had been received from Ms Emma Bryant (*formerly O'Connor*), President of the Cairns Greyhound Racing Club Inc. (**Club**) seeking permission from RQL to allow licensees as members of the Club's Committee

The current Club Committee is comprised of:

Emma Bryant – Licensed Trainer – President / Honorary Secretary
Bev Vandine – Licensed Trainer – Treasurer
Gregory Manski – Licensed Attendant – Committee Member
Arthur Gosper – Licensed Trainer – Committee Member
Jeffery Down – Licensed Bookmaker – Committee Member, and
Peter Kennedy – Non Licensee – Committee Member.

The Board **RESOLVED** that:

- (a) the Cairns Greyhound Racing Club Inc to have more than two (2) licensees as Club Committee Members, and
- (b) the Cairns Greyhound Racing Club Inc to have a licensee hold the position of race club secretary.

MOVED by Ms Kerry Watson **SECONDED** by Mr Tony Hanmer

Motion carried

Note – On confirmation of the Board Minutes, Ms Watson confirms that she did not move this resolution. Accordingly, this is not the recollection of the Board; however, this Board resolution will be listed for discussion at the Board's next Board meeting.

Ms Murray also updated the Board in relation to:

- First Level Appeals
- Anti-Discrimination Commission Complaint by Bobby Chrystal
- CMC – Complaint against GQL and QHRL
- A complaint has been received by RQL suggesting that there is no wheelchair access at Albion Park – Ms Murray is reviewing.

The Board **NOTED** this update by Ms Murray.

2.3 Finance Report

Mr Adam Carter updated the Board in relation to the management accounts for year end for 30 June 2010, month 31 July 2010 and the proposed draft FY1011 budget Version 1.

- Thoroughbred Surplus \$4.557M
- Harness Deficit \$684K

- Greyhounds Deficit \$858K
- Joint Venture Deficit \$400K

Mr Carter sought the Board's approval for the following:

1. For the Board to note the finance report for June 2010 with the final audited annual financial statements to be reviewed by the Audit, Finance and Risk committee with the auditors BDO Kendalls after the 9 September 2010 and to be sent by flying minute to be approved by the Board.
2. For the Board to note the finance report for July 2010.
3. For the Board to adopt the Budget Vs1 budget for FY1011 and to adopt the following recommendations:

(a) Approve the assumptions

(b) Approve the options below:

- (i) To confirm no incentive component to Harness clubs as per the licence agreement of \$100K p/a.
 - (ii) Remove the top-up of 4.9% on course turnover payment to greyhound clubs – RQL to retain
 - (iii) Remove the 0.05% off course payment to greyhound clubs – RQL to retain
 - (iv) This is estimated to be \$600K per annum and in taking into consideration point 2 and 3 above a review of an operational subsidy required to the Greyhound Clubs to cover operational/administration costs if RQL does not take on these functions. This will form part of the proposed new license agreement for greyhound clubs similar to the Harness Licence agreement to be implemented from 1 January 2010.
 - (v) Confirm whether Harness sulky claims are approved going forward \$48K p/a.
- (c) Approve the option below with the SOE to be leased and ensure 3 quotes are obtained in line with the RQL purchasing policy.

(i) New computer roll out IT equipment refresh project. All ex-GST.

The Board **APPROVED** the above recommendations except (v), the Board suggested that the sulky fund be removed in the near future but must be replaced with an alternative. The Board suggested that Mr Carter investigate what the New Zealand Harness Code has in place.

Mr Carter sought the Board's approval fro the draft FY1011 Budget Version 1.

The Board **APPROVED** the budget subject to the following changes:

- Cut the internal audit plan for FY1011 for only essential reviews such as payroll
- Go to tender for internal audit
- Look at employing an internal auditor
- The IT SOE quotes and tender to go to the next audit meeting for approval
- Redcliffe Harness Racing Club audit - look at recouping the Deloitte audit fee of \$25,000
- Clarification in budget of what makes up the marketing expenditure
- Clarification of what the \$142K in Joint Venture Albion Park cost was for
- Committee and Board expenses in the Budget to be shown separately
- Clarification if the Logan cost is in the Balance Sheet
- Look at the cost of the GAP Program as it may be getting too expensive

Mr Paul Brennan updated the Board in relation to Wagering and Racing YTD July 2010. See **attached** presentation.

This was **NOTED** by the Board.

2.4 Product Development Report

Mr Paul Brennan updated the Board in relation to a number of initiatives currently being undertaken by the Product Development Department.

- Sunshine Coast Stabling Project
- Sunshine Coast Inner Track
- Cairns Course Proper
- Harness and Greyhound Prize money and Programming
- Harness Racing Initiatives

Club Licence Agreement

Mr Brennan sought the Board's approval to extend the existing harness and greyhound club licenses until 31 December 2010, to enable the development of a standard license agreement across the 3 codes.

This was **APPROVED** by the Board.

MOVED by Mr Bob Lette **SECONDED** by Mr Bradley Ryan

Motion carried

2.5 Integrity and Licensing Report – August 2010

Mr Jamie Orchard updated the Board in relation to the relevant issues in the Integrity Department.

Harness Racing – Chief Steward

Mr Orchard updated the Board in relation to the investigation outcome by Barrister Ms April Freeman into the allegation against the Harness Racing Chief Steward, Mr Martin Knibbs.

Ms Freeman found that Mr Knibbs did not take part in placing a bet as alleged and was not involved in the betting process, therefore there was no official misconduct. However, she did find that in putting himself in that situation, he has damaged his reputation and the reputation of RQL.

Mr Orchard met with Ms Susannah McAuliffe, who has outlined the following options:

1. Demotion of Mr Knibb's role, or
2. Mr Knibb's to be put on probation, or
3. No action to be taken by RQL, or
4. RQL to negotiate a separation package for Mr Knibbs

Mr Orchard suggested to the Board, through Mr Knibbs solicitor, RQL would negotiate the terms of a separation package or alternatively a probation period. Ms Murray informed the Board that the Crime and Misconduct Commission (CMC) would be closely monitoring on how RQL's deals with this situation.

Theft at Parklands

The CMC has referred the matter back to RQL for investigation. Mr Orchard informed the Board that the police are taking an active role in pursuing this investigation. Mr Orchard will keep the Board updated on the outcome.

Handicappers

The investigation into the Harness Handicappers has been finalised.

A complaint was received from Mr Arthur Harris concerning the Thoroughbred Handicappers, which was referred to the CMC. The CMC in the meantime has referred it back to RQL for investigation. Mr Orchard will keep the Board updated on the outcome.

Bowen Turf Club

Mr Cyril Vains has appealed to the Queensland Civil and Administrative Tribunal (QCAT) concerning his 3 months disqualification by the RQL Stewards. A date has not yet been set for the appeal to be heard.

Additional Sample Testing for Greyhounds

Mr Orchard sought the Board's approval to increase the number of samples taken from greyhounds during the 2010/11 year by 1000 samples at a cost of approximately \$50,000.

This was **APPROVED** by the Board.

MOVED by Ms Kerry Watson **SECONDED** by Mr Bill Ludwig

Motion carried

Note – On confirmation of the Board Minutes, Ms Watson confirms that she did not move this resolution. Accordingly, this is not the recollection of the Board; however, this Board resolution will be listed for discussion at the Board's next Board meeting.

Licensing Report

*That the Board **APPROVED** that the Licensing Report as presented be adopted.*

MOVED by Mr Wayne Milner **SECONDED** by Mr Bradley Ryan

Motion carried

3.1 Local Rules of Racing (Thoroughbred amendment)

Mr Orchard sought the Board's approval to amend the Local Rules of Racing 37(1) which provides as follows:

LR.37. Re-nomination if race abandoned or cancelled

(1) Subject to the approval of Stewards and notwithstanding the provisions of AR111A, in the following instances a horse may be renominated for a Race Meeting for which the weights have been released but which the acceptance deadline has not expired:

- (a) a horse nominated for a race that was abandoned at closure of nominations; or*
- (b) a horse balloted from a race at closure of acceptances; or*
- (c) a horse accepted for a race that was abandoned at closure of acceptances; or*

- (d) *a horse declared an emergency which was eliminated at the final scratching deadline.*

This was **APPROVED** by the Board

MOVED by Mr Tony Hanmer **SECONDED** by Mr Bradley Ryan

Motion carried

3.2 Australian Handicapping Rules – Harness Racing

Mr Orchard sought the Board's approval to adopt the changes made to the Australian Handicapping Rules for Harness Racing.

This was **APPROVED** by the Board

MOVED by Mr Bob Lette **SECONDED** by Mr Bill Ludwig

Motion carried

3.3 Warning off – Kelvin George Russell

Mr Orchard sought the Board's approval to warn off all racecourses in Queensland the licensed trainer Mr Kelvin George Russell.

This was **APPROVED** by the Board

MOVED by Mr Bill Ludwig **SECONDED** by Ms Kerry Watson

Motion carried

3.4 Racing Queensland Industry Awards Nominations Evening

Mr Hanmer updated the Board in relation to the success of the 2010 Racing Queensland Industry Awards nominations evening.

This update was **NOTED** by the Board.

3.5 Draft 2010/11 Business Plan

Mr Carter sought the Board's approval to adopt the draft Version 1 of the 2010/11 Business Plan.

The Board **APPROVED** the Draft 2010/11 Business Plan subject to the following changes:

- Page 4 – new dot point – Distribution of Prize money
- Page 5 – 1.2.1 – add "Harvey" – which is the Harness Handicapping system
- Page 6 – 1.3.1 – include National Rules
- Page 7 – change "thoroughbred" to "product"
- Page 10 – change "RAT" to "QCAT". Also expand with the other codes
- Page 20 – include employee rating, training and skills development.
- May/June 2011 for next employee staff survey

3.6 Redcliffe Harness Racing Club

Mr Orchard sought the Board to resolve the licensing status of the Redcliffe Peninsula Harness Racing and Sporting Club Inc (Club).

Mr Orchard recommended to the Board the following:

1. Have an RQL Accountant to undertake a further review to identify all under remittances back to 1 September 2008
2. Require payment to RQL by the Club of all outstanding amounts by 30 September 2010
3. Required the Club to provide by 30 September 2010 certification from their tax accountants that all contra deals have been properly recorded and reported in accordance with any applicable taxation legislation, and
4. Should the above steps be taken by 30 September 2010, reinstate the licence of the club from 1 October 2010 on condition that:
 - (a) All aspects of financial control and account preparation will be undertaken by RQL on behalf of the Club
 - (b) The Club must comply with any directions of RQL in respect of procedures and processes so that RQL can effectively carry out the functions referred to in (a), and
 - (c) All related party transactions (including any transactions, dealings or arrangements between the Club and its Committee members or their family members) must be fully disclosed to and approved by the Committee and must comply with any Statutory or RQL imposed requirements.

The Board **RESOLVED** that Mr Orchard put in place the above recommendations.


MOVED by Mr Bob Lette **SECONDED** by Mr Tony Hanmer

Motion carried

General Issues

Mr Milner informed the Board that Mr Grant Morgan was the new President of the Queensland Racehorse Owners' Association and that Mr Paul Weeks resigned from Magic Millions.

Confirmed as a true record.



R G Bentley
Chairman
Dated: 23/09/2010

Mr Bob Bentley

Director of Tatts Group
Director/Chairman of Sunshine Coast Racing Pty Ltd (ACN 120 875 363)
Director/Chairman of Australian Racing Board

Mr Tony Hanmer

Member of the Sunshine Coast Turf Club

Mr Bob Lette

Life member Albion Park Harness Racing Club
Member of Brisbane Racing Club
Consultant to Mullins Lawyers
Non Executive Director Watpac Limited

Mr Bill Ludwig

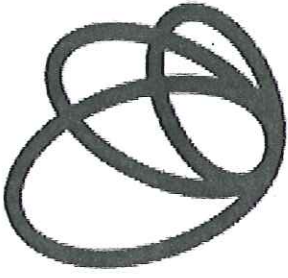
Secretary of the Australian Workers' Union (including signing of all correspondence and Industrial Instruments)
Board Member of WorkCover Queensland
Member of Brisbane Racing Club

Mr Bradley Ryan

Member of the Brisbane Racing Club
Member of Tattersalls Club

Mr Wayne Milner

Member of the Brisbane Racing Club
Member of the Sunshine Coast Turf Club
Member of the Ipswich Turf Club
Member of the Victoria Racing Club
Life Member of QROA
Member of Queensland Breeders Association
Holder of Victoria Owners Gold Card



RACING
QUEENSLAND

Wagering & Racing
July 2010

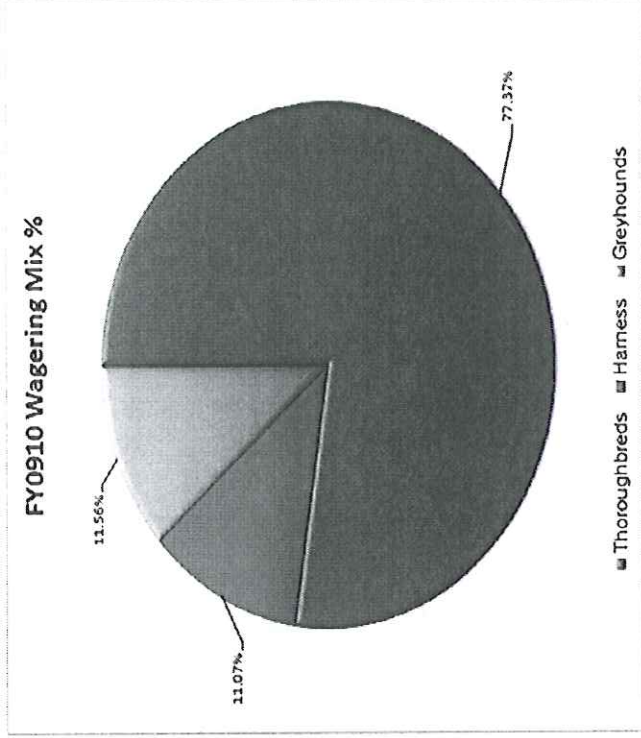
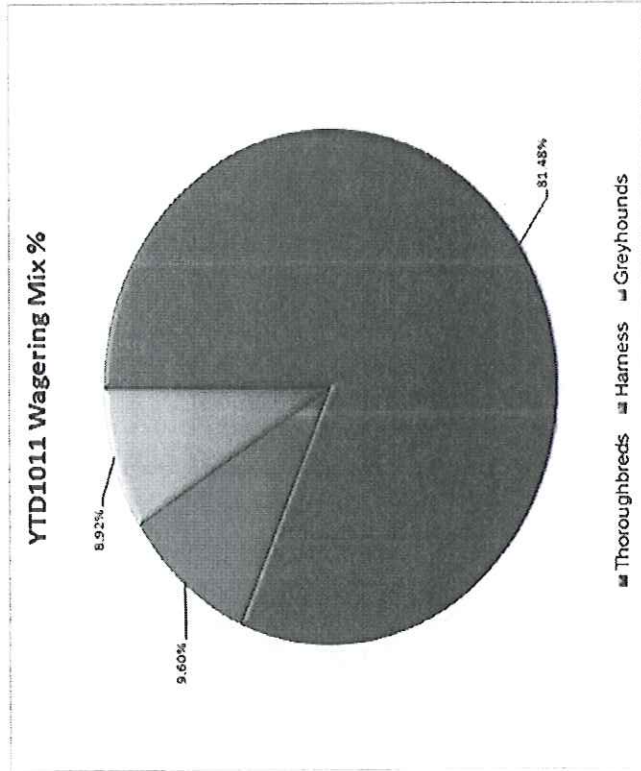


Key Points – July 2010

- Wagering Turnover for Greyhounds down 13.38% or \$735K with 2 less meetings held in FY1011 and 6 less meetings held at Ipswich in FY 1011
- Wagering Turnover for Harness down 2.68% or \$127K despite 3 more meetings being held in FY1011
- Wagering Turnover for Thoroughbreds up 18.26% or \$6.7M due to 5 more meetings being held in FY1011, with wet weather affecting July 2009
- Fixed odds activity has increased from 5% to 18% of overall wagering on QLD product through UNiTAB



Wagering trend for TAB meetings held



UNITAB Actual Performance	FY0910		FY0910		FY1011		FY1011	
	Thoroughbreds	Harness	Greyhounds	Thoroughbreds	Harness	Greyhounds	Thoroughbreds	Greyhounds
On-Course %	82.84%	9.17%	7.99%	83.72%	9.42%	6.86%	83.72%	6.86%
Off-Course %	75.90%	11.68%	12.42%	77.91%	11.20%	10.89%	77.91%	10.89%
Fixed Odds %	97.77%	1.79%	0.43%	98.44%	1.56%	0.00%	98.44%	0.00%
Total %	77.37%	11.07%	11.56%	81.48%	9.60%	8.92%	81.48%	8.92%



Wagering Turnover through UNITAB – July 2010

YTD Wagering distribution - July
based on QLD wagering % (UNITAB Report)

Actual Performance	FY1011 Thoroughbreds	FY1011 Harness	FY1011 Greyhounds	FY1011 Total	Difference %
On-Course	3,384,485	380,815	277,111	4,042,411	.41%
Off-Course	32,075,194	4,612,083	4,481,762	41,169,039	(.97%)
Fixed Odds	8,015,350	127,167	-	8,142,517	324.2%
Sub-Total	43,475,030	5,120,065	4,758,873	53,353,967	12.28%

% Increase on FY0910	18.26%	(2.68%)	(13.38%)
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Wagering Turnover through TAB Clubs

July 2010



RACING
QUEENSLAND

Venue	Greyhounds FY1011				Greyhounds FY0910					
	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings
Albion Park	3,403,405	-	3,403,405	0.0%	18	2,896,653	8,342	2,904,994	0.3%	18
Ipswich	1,070,307	-	1,070,307	0.0%	8	2,588,772	-	2,588,772	0.0%	14
Rockhampton	69,027	-	69,027	0.0%	1	-	-	-	-	-
Townsville	216,134	-	216,134	0.0%	3	-	-	-	-	-
Total	4,758,873	-	4,758,873	0.0%	30	5,485,425	8,342	5,493,766	0.2%	32
Albion Park	71.5%		71.5%		60.0%	52.8%		52.9%		56.3%
Ipswich	22.5%		22.5%		26.7%	47.2%		47.1%		43.8%
Rockhampton	1.5%		1.5%		3.3%	0.0%		0.0%		0.0%
Townsville	4.5%		4.5%		10.0%	0.0%		0.0%		0.0%

Venue	Harness FY1011				Harness FY0910					
	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings
Albion Park	2,758,234	106,186	2,864,420	3.7%	13	2,407,975	34,437	2,442,412	1.4%	8
Gold Coast	1,598,569	8,735	1,607,304	0.5%	10	1,941,545	-	1,941,545	0.0%	10
Redcliffe	636,095	12,245	648,341	1.9%	4	863,719	-	863,719	0.0%	6
Total	4,992,898	127,167	5,120,065	2.5%	27	5,213,239	34,437	5,247,675	0.7%	24
Albion Park	55.2%	83.5%	55.9%		48.1%	46.2%	100.0%	46.5%		33.3%
Gold Coast	32.0%	6.9%	31.4%		37.0%	37.2%	0.0%	37.0%		41.7%
Redcliffe	12.7%	9.6%	12.7%		14.8%	16.8%	0.0%	16.5%		25.0%

Wagering Turnover through TAB Clubs YTD July 2010



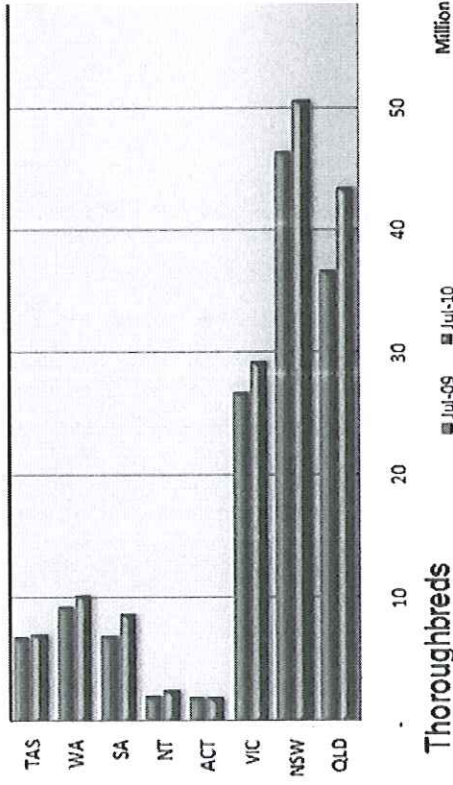
RACING
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Venue	Thoroughbreds FY1011						FY0910					
	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings	Total Sales	Fix Price Sales	Total Sales	FPS %	Meetings		
Doomben	6,567,450	1,520,331	8,087,781	18.8%	3	5,366,388	295,042	5,661,430	5.2%	3		
Eagle Farm	8,418,995	2,031,954	10,450,949	19.4%	5	10,178,086	777,255	10,955,340	7.1%	5		
Gold Coast	3,046,822	596,742	3,643,565	16.4%	5	3,884,364	135,118	4,019,483	3.4%	5		
Ipswich	2,690,225	657,821	3,348,045	19.6%	5	2,371,788	88,832	2,458,620	3.5%	3		
Mackay	1,223,010	274,497	1,497,507	18.3%	3	1,208,713	104,138	1,312,850	7.9%	3		
Rockhampton	1,374,741	311,656	1,686,398	18.5%	3	543,149	22,476	565,626	4.0%	2		
Sunshine Coast	7,080,068	1,425,778	8,505,846	16.8%	5	4,031,287	99,774	4,131,061	2.4%	6		
Toowoomba	2,479,565	679,538	3,159,102	21.5%	6	4,170,594	258,022	4,428,617	5.8%	3		
Townsville	2,578,803	517,034	3,095,837	16.7%	5	3,121,593	98,065	3,219,658	3.0%	5		
Total	35,459,679	8,015,350	43,475,030	18.4%	40	34,875,962	1,876,722	36,752,684	5.1%	35		
Doomben	18.5%	19.0%	18.6%		7.5%	15.1%	3.7%	13.0%		7.5%		
Eagle Farm	23.7%	25.4%	24.0%		12.5%	28.7%	9.7%	25.2%		12.5%		
Gold Coast	8.6%	7.4%	8.4%		12.5%	11.0%	1.7%	9.2%		12.5%		
Ipswich	7.6%	8.2%	7.7%		12.5%	6.7%	1.1%	5.7%		7.5%		
Mackay	3.4%	3.4%	3.4%		7.5%	3.4%	1.3%	3.0%		7.5%		
Rockhampton	3.9%	3.9%	3.9%		7.5%	1.5%	0.3%	1.3%		5.0%		
Sunshine Coast	20.0%	17.8%	19.6%		12.5%	11.4%	1.2%	9.5%		15.0%		
Toowoomba	7.0%	8.5%	7.3%		15.0%	11.8%	3.2%	10.2%		7.5%		
Townsville	7.3%	1.5%	7.1%		12.5%	8.8%	0.3%	7.4%		12.5%		

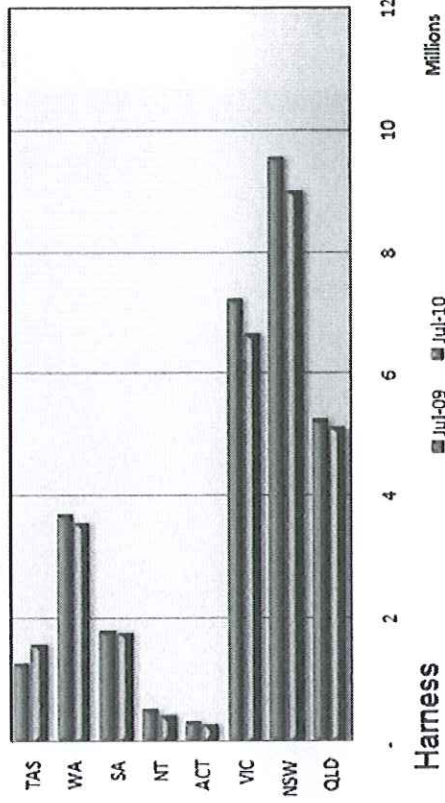
Wagering Turnover through TAB Operators

YTD July 2010

YTD TAB Operators Wagering Turnover



YTD TAB Operators Wagering Turnover



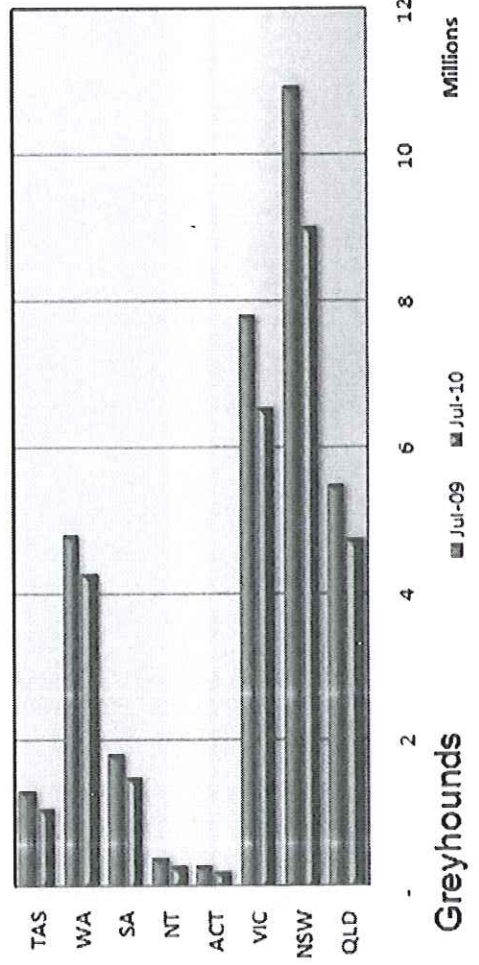
Thoroughbreds

Million

Jul-09 Jul-10

Millions

YTD TAB Operators Wagering Turnover



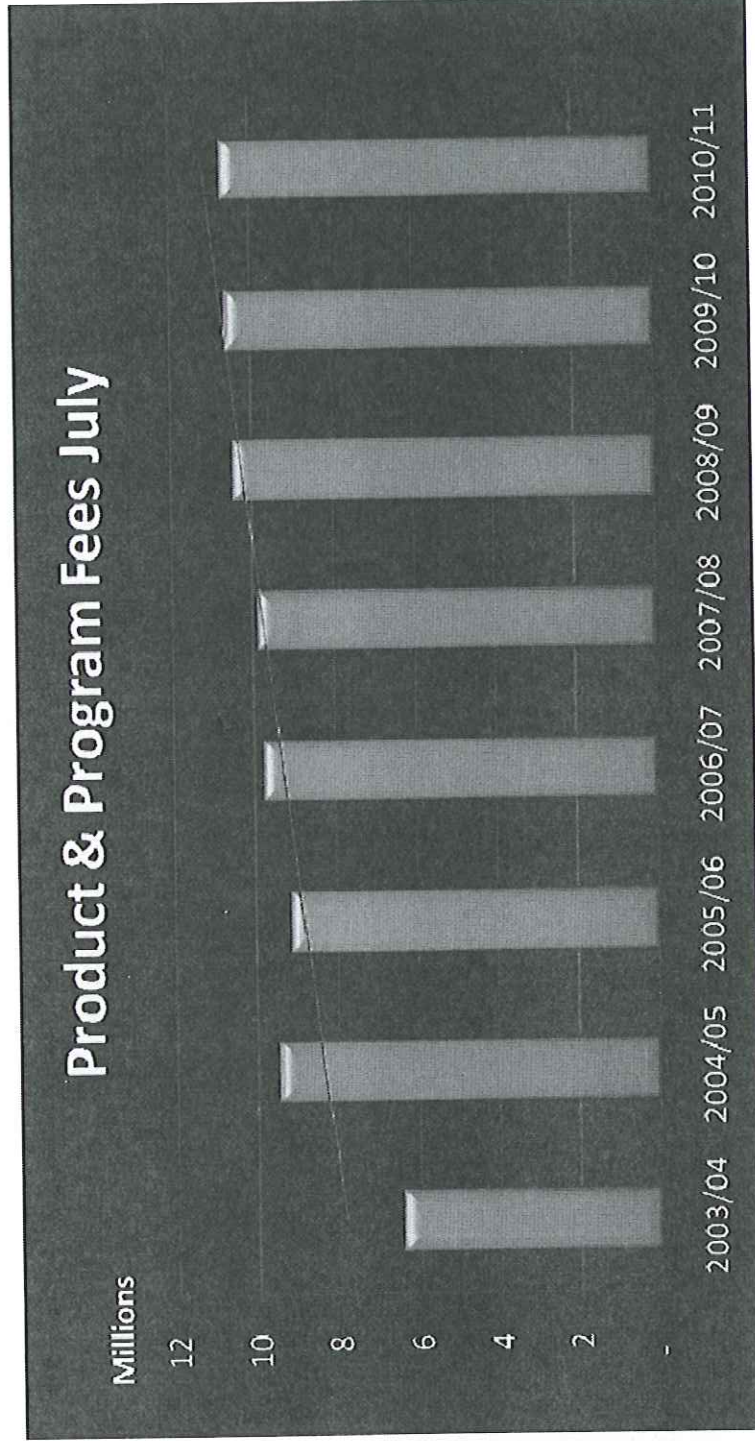
Greyhounds

Millions

Jul-09 Jul-10

Millions

Revenue return on QLD Racing Product



Product and program fees Gross revenues (adding back Overseas Racing fees and Race Information fees on-charged by UNiTAB) was above FY0910 result by \$151K or 1.4%.

End of Presentation

