



**QUEENSLAND  
RACING**

15 November 2006

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Dear Mr Elliott

**RE: EXPRESSIONS OF INTEREST – SUNSHINE COAST RACING PTY  
LIMITED**

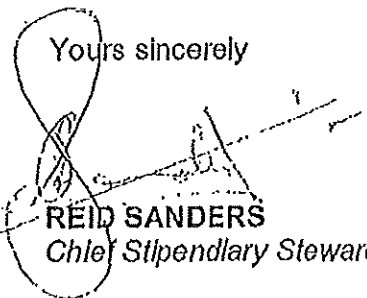
Queensland Racing Limited are inviting your company to provide an expression of interest to design, engineer, supply and construct an all weather synthetic track at the Sunshine Coast Turf Club, Peirce Ave, Caloundra, Queensland Australia.

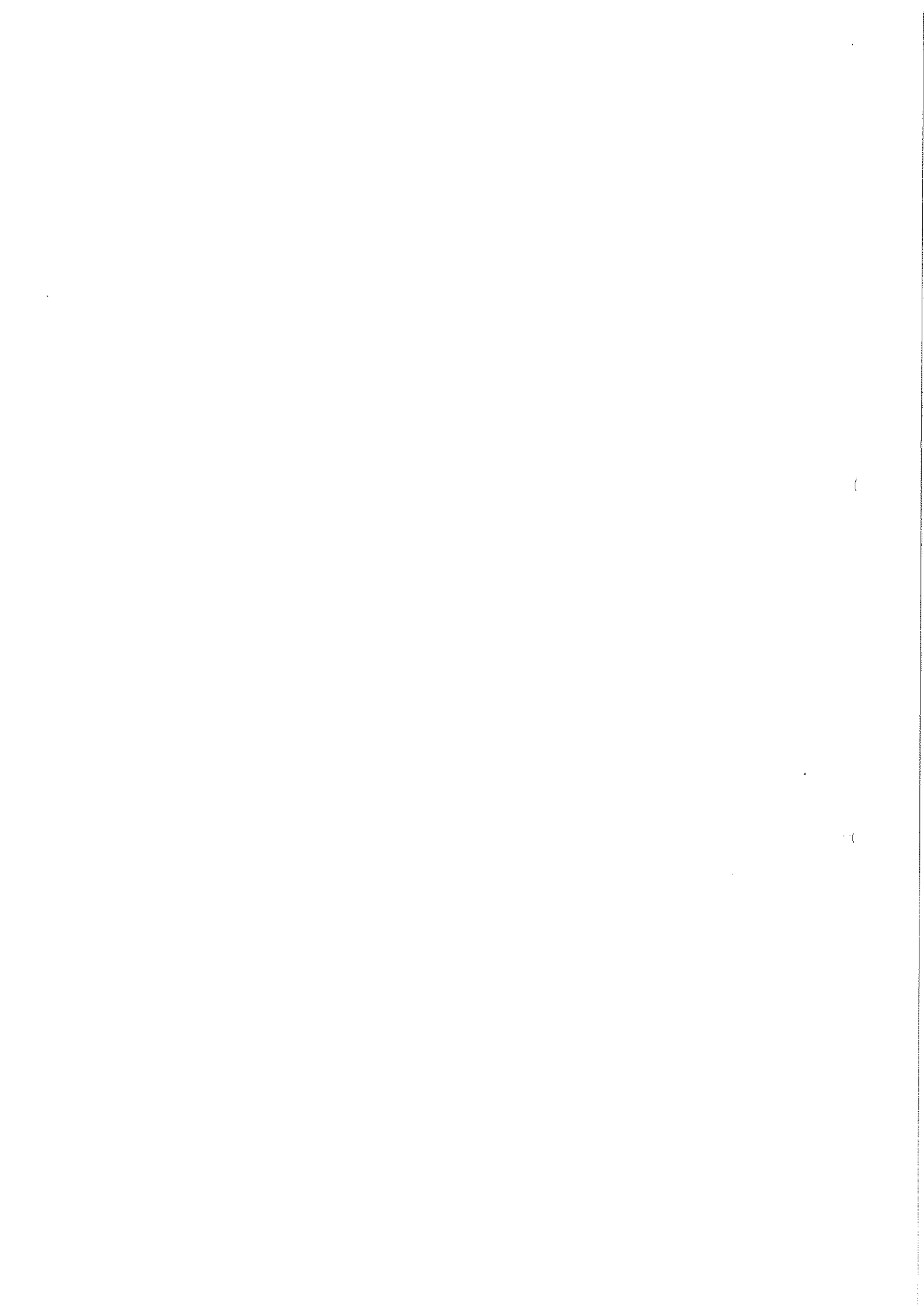
The enclosed document outlines the information requirements for this expression of interest.

This is the first of three (3) expression of interest documents which will be forwarded in the coming weeks.

Could you also please advise if you will be requiring a site inspection prior to the closing date of 15 January 2006.

Yours sincerely

  
**REID SANDERS**  
*Chief Stipendiary Steward*





# QUEENSLAND RACING

EXPRESSIONS OF INTEREST  
on behalf of Sunshine Coast Racing Ltd

for the

Design/Engineering/Supply and Construction  
of an  
ALL WEATHER (Synthetic) TRACK  
At  
*The Sunshine Coast Turf Club*

*Jan. 2007.*

***Closing Date – 15 December 2006***

**1. Your contact details**

Name of Organisation	
Postal Address	
Primary Contact Person	
Phone Numbers	
Fax Numbers	
Email address	

## 2. Send Expressions of Interest to -

Expressions of interest are to be forwarded by post

**Sunshine Coast Racing Limited**  
C/- Mr Andrew Hedges  
PO Box 63  
Sandgate Qld 4017

## 3. Expression of Interest Inquiries

Any inquiries relating to the expression of interest process or requirements can be directed by telephone or email to the below mentioned persons:

Mr Andrew Hedges  
Director of Integrity Operations  
Queensland Racing Limited  
Phone: 07 3869 9742  
[ahedges@queenslandracing.com.au](mailto:ahedges@queenslandracing.com.au)

or

Mr Reid Sanders  
Chief Steward  
Queensland Racing Limited  
Phone: 07 3869 9755  
[rsanders@queenslandracing.com.au](mailto:rsanders@queenslandracing.com.au)

## 4. Introduction of Organisation and Project Drivers

- 4.1 **Sunshine Coast Racing Limited** is the owner of the Corbould Park Racing facility. The Company is a unit trust with units held by Queensland Racing Limited and Sunshine Coast Turf Club.
- 4.2 **Sunshine Coast Turf Club** is the lessee of the Corbould Park racing facility. They control the day to day running of the grounds, building and training centre.

### **4.3 Queensland Racing Limited**

Queensland Racing Limited is the peak control body for the thoroughbred horse racing industry in the State of Queensland, Australia.

In this capacity, it coordinates, manages and regulates the industry through a number of distinct functions, including:

- Approval and assessment of industry capital works;
- Research activities;
- Ensuring the sustainability of horse racing in Queensland;
- Administration of the rules of racing;
- Enforcement of standards relating to safety and integrity;
- Licensing and regulating industry participants;
- Registering race clubs and monitoring their activities;
- Administration of industry funding and commercial agreements;

#### **Project Drivers**

Queensland Racing Limited has identified five (5) primary reasons for the implementation of All Weather (Synthetic) tracks in Queensland, and they are:

- Elimination of substantial water usage on training and racing facilities;
- Industry's pursuit of an alternative surface to high maintenance grass tracks in low rainfall environments;
- Potential to improve the overall economics/viability of the industry;
- Animal welfare considerations in reducing soft-tissue injuries to young horses; and
- Jockey and rider safety as synthetic tracks have proven advantages including a consistent and level sub-surface footing.

### **5. Invitation for Expression of Interest**

Sunshine Coast Racing Limited are inviting experienced Synthetic Track Providers to express their interest to Design, engineer, supply and construct an all weather synthetic track at the Sunshine Coast Turf Club which is situated at Pierce Avenue.

This document outlines the information requirements for those expressing interest and Sunshine Coast Racing Limited will provide details of site specifics of the facility and will organise for site visits. This process aimed at assisting with your abilities to meet our information provision requirements.

### **6. Expression Assessment Process**

The Board of Sunshine Coast Racing Limited and Integrity Operations personnel will undertake the process of reviewing the expressions of interest. This process will be targeted at the suitability of the expressed interest in meeting project requirements and goals. Those expressions identified as suitable may be requested to provide further

information and may be called upon to provide a presentation to the Board of Sunshine Coast Racing Limited.

The EOI may not be determined on price only and applicants are asked to outline their abilities in meeting project requirements. Sunshine Coast Racing Limited also wishes to convey that this document does not represent a contract. It does represent your abilities to meet project goals and future consideration in a tender process.

## 7. Project Specifics

<b>Name of project:</b>	<b>All Weather Synthetic Track – Sunshine Coast Turf Club</b>
<b>Aim(s) of project:</b>	To make alterations from the existing sand track to an all weather synthetic surface.
<b>Special Project Requirements</b>	<p><b>Surface</b></p> <ul style="list-style-type: none"> <li>• Removal of existing sand to existing plough track</li> <li>• 16m all weather track replacing existing sand track.</li> <li>• Circum. Is 1760m</li> <li>• Depth of any material</li> <li>• All material to be vertically drained.</li> <li>• Disposable storage of excess sand</li> </ul> <p><b>Base</b></p> <ul style="list-style-type: none"> <li>• To be of tarmac construction with the ability to handle regional weather conditions.</li> <li>• All material must be capable of vertical drainage.</li> </ul> <p><b>Edging</b></p> <ul style="list-style-type: none"> <li>• To be of a suitable standard that conforms to Queensland Workplace Health and Safety standards and requirements.</li> <li>• Must have the ability to erect the appropriate running rail and fixtures.</li> </ul> <p><b>Additional Design Requirements</b></p> <ul style="list-style-type: none"> <li>• To include a marshalling area prior to horse entering the all weather synthetic track. This is to be made of rubber or similar material.</li> <li>• Design must incorporate a crossing ability to/from existing mounting enclosure to enter the all weather synthetic track.</li> </ul>

	<ul style="list-style-type: none"> <li>• To incorporate a road for vehicles between course proper and the all weather synthetic. Cost estimation on both sealed and unsealed.</li> <li>• Design and construction must allow for lighting cable to be incorporated.</li> <li>• Design to make allowance for electronic timing for both all weather synthetic track and existing grass course proper, including the ability for individual sectional times.</li> <li>• design and construction for track lighting covering the all weather track installation and existing grass track proper.</li> <li>• Design and construction of towers to make allowance for high quality video coverage of both the all weather synthetic track and existing grass course proper.</li> </ul> <p><b>Machinery</b></p> <ul style="list-style-type: none"> <li>• Specify the machinery for maintenance, its availability and price.</li> </ul>
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## 8. Selection Criteria to be addressed

Being mindful of the aforementioned specific product requirements, those expressing interest are requested to answer the below specific criteria by providing comprehensive information as related to the delivery of the project specifics.

### 8.1 Objectives

- Outline your products climatic history
- Provide a summary of why your product would be suitable for Queensland Climate.
- Provide examples of geographical locations where your product is used.
- Clearly outline the cost benefits your product will deliver.

### 8.2 Methods

- Breakdown of resource content
- Breakdown on resource procurement process, local or imported or hybrid
- Does your product conform to environmental standards?
- Overview of design, engineering, construction and implementation plans
- Outline of proposed implementation schedule including approximate timeframes.

- During implementation, are there any potential business impacts? Eg will track work or training need to be closed?
- Outline the project management approach you will take
- When will a project risk assessment be conducted and produced?

### **8.3 Qualifications**

- Provide a brief background on your company and products
- Provide references and referees for your product.
- Provide any guarantees, assurance or insurance you attach to a contract.
- Maintenance requirements, availability of machinery and expertise over the long-term.

### **8.4 Costs**

- Provide an estimate of costs that is broken down into components; and
- Costs to be separated for design, engineering, supply and construction.
- Outline preferred terms of payment

## **9. General Information Required**

- Provide the colour of your surface or options on colour.
- Discuss the life of the track.
- Discuss maintenance requirements, including future equipment replacement and resource replacements as well as likely availability of those products.
- Discuss level of training and support required.
- Details of any specific servicing required.
- Describe what follow up services your company provides.
- Discuss whether availability of material will impact on project delivery.
- Discuss whether the material will be locally purchased in Australia or imported.
- Discuss the availability of materials for top-ups, maintenance and repairs.
- Is it a condition of sale that this matching, top-up, maintenance and repair work must be completed by your company?
- Discuss any additional contractual requirements that may be relevant.
- What is the lead time for commencement?
- What are the site requirements? Eg design, engineering requirements, access to site. Construction hours, impact on site, office requirements.

## **10. Key Date Milestones**

<b>14 November 2006</b>	-	expressions of interest's documentation sent out.
<b>30 November 2006</b>	-	expression of interest briefing and site visits commence.
<b>15 January 2007</b>	-	expressions of interest close
<b>2 February 2007</b>	-	presentation to the Board by suitable applicants.