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From: Paul Brennan [mailto:pbrennan@racingqueensland.com.au]

Sent: Tuesday, 6 December 2011 9:31 AM

To: Chris Fulcher

Cc: Brett Thomson; Mark Snowdon

Subject: RE: Cairns

Chris

Sorry for the delayed response I had an ordinary week last week and didn't get an opportunity to respond to your email and fee proposal for Cairns. When I spoke to Brett last week I wasn't aware of the value of work still required to be undertaken to finalise the detail design and development of a full scope of works and bill of quantities.

Following receipt of your fee proposal I have discussed this internally, but unfortunately due to the costs associated with finalising the detail design this will require Government approval, which will dictate one of the below approaches:

- a. RQL to proceed with Contour to undertake the detail design without going to the market and prior to Government approval of the business case;
- b. RQL to go to the market for the detailed design, prior to the Government approval of the business case;
- c. RQL to await business case approval and then engage Contour to have the work undertaken; or
- d. RQL to await business case approval and then go to market to have the work undertaken.

As the release of funds is contingent upon RQL meeting all Government probity requirements it is imperative that RQL has Government approval if there is to be any deviation from agreed protocols. Bob met with Government last Friday and we are awaiting a response in relation to the approach we are able to take on Cairns.

Mark and I will keep you briefed as information comes to hand.

Thanks
Paul